



Virginia Asian Chamber of Commerce

Presents

ProcureCon Asia 2009

The 5th Annual

Business to Business & Procurement Conference

Thursday, November 5, 2009

9 AM to 4 PM

Lunch • Business Speakers Program

Networking • Buyers EXPO

FREE Parking

\$30 PER ATTENDANT

Register with: Mr. Tinh Phan

Email: aabac@aabac.org

Tel: (804) 798-3975

The Crown Plaza Hotel West

6531 West Broad Street

Richmond, VA 23230



Ms. Ana Ma

*Ms. Ana
Ma, Chief
of Staff
of the
U.S. Small
Business*

*Administration, appointed by
President Obama, will speak
about American Economic
Recovery and Outlook Based
on the Stimulus Program
and Implications For Small
Businesses.*

OPEN TO THE PUBLIC AND ALL BUSINESSES

EVENT MISSION: Linking Asian entrepreneurs and small, medium, and large-size businesses, and other mainstream organizations from all sectors and industries with corporate, larger size buyers, and government purchasers in a setting that fosters small business development growth. Come meet more than 40 buyers of products and services, attend more than 12 workshops, and engage in all-day-long, one-on-one business matchmaking meetings with the buyers. Details at www.procureconasia.com

ProcureCon Asia 2009

CONCURRENT PROCUREMENT CONFERENCE WORKSHOPS

Dogwood/Cardinal Room (Seats 80)	Monument Room (Seats 40)
<p><u>TIME:</u> 10:00 am – 10:55 am</p> <p>Topic: Social Media & E-Commerce</p> <p>Speaker : Nhat Pham www.SuccessWerks.com</p>	<p><u>TIME:</u> 10:00 am – 10:55 am</p> <p>Topic: Accessing State IT Opportunities:</p> <p>Speaker: Beverley Coleman VITA - VA Information Technology Alliance</p>
<p><u>TIME:</u> 11:00 am – 11:55 am</p> <p>Topic: Effective Marketing in A Down Economy</p> <p>Speaker : Jennifer Scott TouchPoints Communications</p>	<p><u>TIME:</u> 11:00 am – 11:55 am</p> <p>Topic: Accessing Federal Construction Projects</p> <p>Speaker : Jack Beecher Army Corp. off Engineers – U.S. Army</p>
LUNCH BREAK FROM 12 -1 PM	
<p><u>TIME:</u> 1:00 pm – 1:55 pm</p> <p>Topic: Navigating the maize: State Procurement Opportunities</p> <p>Speaker : Dave Fuller VA Department of Business Assistance</p>	<p><u>TIME:</u> 1:00 pm – 1:55 pm</p> <p>Topic: Navigating the Private Procurement Maize: Private Procurement Opportunities</p> <p>Speaker : Zoe Roxburgh - VCU Health System Timothy Wright - Mead Westvaco</p>
<p><u>TIME:</u> 2:00 pm – 2:55 pm</p> <p>Topic: Navigating the maize: Federal Procurement & Bonding</p> <p>Speakers: Tom Miglas, CV- PTAC Joshua Etemadi, Construction Bonding</p>	<p><u>TIME:</u> 2:00 pm – 2:55 pm</p> <p>Topic: Contract Writing Tips</p> <p>Speaker: Deborah Hudson, Hudson Communications</p>

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