



THE CARLOS ROSARIO INTERNATIONAL PUBLIC CHARTER SCHOOL,
THE HISPANIC CONTRACTORS ASSOCIATION
THE NATIONAL ASSOCIATION OF MINORITY CONTRACTORS, DC CHAPTER
AND
DC COUNCILMEMBER MICHAEL A. BROWN
Present



THE BLACK AND BROWN BUSINESS SUMMIT: Challenges and Opportunities in the Construction Industry

Saturday October 3, 2009
~ Program ~

8:30 a.m. - 9:00 a.m.

Registration and Continental Breakfast

(Morris & Gwendolyn Cafritz Auditorium-Lobby)

9:00 a.m. - 9:30 a.m.

Plenary Session

(Morris & Gwendolyn Cafritz Auditorium- Main Floor)

*Welcome- The Honorable Michael A. Brown,
DC Councilmember At-Large and Summit Convener*

*Opening Remarks - The Honorable Vincent C. Gray, Chair
Council of the District of Columbia*

Greetings

Ms. Sonia Gutierrez - Carlos Rosario

Mr. Alberto Gomez - Hispanic Contractors Association

*Ms. Rosalind Stephenwoof - National Association of Minority
Contractors, DC Chapter*

Special Remarks

The Honorable Kwame Brown, DC Councilmember At-Large

The Honorable Marion Barry, DC Councilmember Ward 8

The Honorable Mary Cheh, DC Councilmember Ward 3

9:30 a.m. - 10:20 a.m.

Session I - PREPARING FOR SUCCESS

**"Upcoming Opportunities and Supports for Local
Contractors"**

*Presenter - Mr. Lee Smith - Director of the Department of Small and
Local Business Development*

The presenter will provide an overview of major city-funded construction projects in FY 2010 and other city based opportunities and programs that will strengthen local contracting businesses.

“Construction v. Contracting: Expectations of a General Contractor”

Presenter - Mr. Wes Stith - Clark Construction

The presenter will discuss what general contractors look for and expect from sub-contractors. Additionally, insight will be provided on how to create and submit a successful proposal, and how to meet and exceed expectations once the contracts have been awarded.

10:20 a.m. -10:30 a.m. Morning Break

10:30 a.m. - 11:45 a.m. Breakout Sessions

Workshop A: Construction Contracting

(Classroom 102- Main Floor)

Facilitator: *Councilmember Mary Cheh* - Chair of the DC Council Committee on Government Operations and the Environment

Issue Experts: *John Hughes* - Construction Bonds Incorporated and a representative from the Department of Real Estate Services (TBD)

This workshop will provide a forum for participants to discuss issues, concerns, and recommendations regarding DC’s contracting process and the insurance bonding requirements

Workshop B: Apprenticeship and Hiring Requirements and Practices

(Classroom 105- Main Level)

Facilitator: *Councilmember Marion Barry* - Chair of the DC Council Committee on Housing and Workforce Development

Issue Experts: *Lewis Brown* - DC Department of Employment Services Office of Apprenticeship and *Robin Coates* - DC Department of Employment Services Office of First Source

This workshop will provide a forum for participants to discuss issues, concerns, and recommendations regarding hiring practices in the construction industry, DC’s apprenticeship and First Source requirements along with enforcement options for these requirements

11:45 a.m. - 12:30 p.m. **Workshop Summary - Report Out**
(Morris & Gwendolyn Cafritz Auditorium- Main Floor)

Workshop facilitators or designees will report back conclusions, findings and recommendations to the larger group

12:30 p.m. - 1:30 p.m. **Black and Brown Summit Luncheon and Closing**
(Marriott Cafeteria Lower level - Main Building)
Closing Remarks - The Honorable Michael A. Brown

